Job Opportunity: Upcycling Ambassador (Global Sales)
The Upcycled Beauty Company | www.upcycledbeauty.com

Do you have a science background, a suitcase half-packed and a deep passion for sustainability? We're looking for an **Upcycling Ambassador** to join our growing team and help shape the global future of circular beauty.

About Us
We are **The Upcycled Beauty Company**, and we are proudly B-Corp certified.

We believe waste is just a resource in the wrong hands. We work with partners to source and manufacture high-performance, upcycled ingredients for the beauty and personal care industry – creating new value from by-products and surplus. We're a small team (just four of us… for now), agile and obsessed with sustainability that makes commercial sense.

The Role
This isn't a desk job. You'll be **on the road a lot**, travelling extensively to grow our business and inspire brands and distributors with the potential of upcycled ingredients.

You'll be part scientist, part storyteller, part commercial force. You'll bring technical credibility (biochemistry, biology or chemistry background ideal), paired with the personality and ambition to drive impact.

What You'll Do

- Travel independently and regularly across global markets to meet customers, attend trade shows and support our distributors
- Act as a passionate advocate for upcycled ingredients and sustainable development in the beauty industry
- Build strong rapport with brands, contract manufacturers and distribution partners
- Deliver compelling product pitches that balance science with commercial opportunity
- Work closely with the team to shape our sales strategy and future growth

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You'll Be a Great Fit If You Are:

- A **science graduate** (preferably biochemistry, chemistry or biology) who prefers the open road over the lab
- Naturally curious and excited by sustainable innovation
- A confident communicator; driven, persuasive and ambitious
- Comfortable travelling solo, for long stretches and across different time zones
- Excited by the idea of joining a **tiny but mighty** team, where you'll make a big impact

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Perks & Practicalities

- Salary: £30k
- Location: Flexible (and various!)
- Travel: Frequent, including long-haul – carbon offset - international trips (expect to be on the road ~80%)
- Company laptop, phone, and travel expenses covered
- Join a B-Corp certified, impact-led company making real change in the beauty industry

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Ready to drive the upcycled revolution?
Send your CV and a short cover letter to **letsgo@upcycledbeauty.com** telling us a bit about your current situation and why this role excites you.